



# STRATEGIC REPORT

**24,259**  $\nabla 5.08\%$   
pcs

Number of grid connection  
contracts performed in 2015

**533.7**  $\Delta 10\%$   
MW

Grid-connected  
capacity addition

**76** %

Company's share in the electricity trans-  
mission market in the serviced area

# 2. STRATEGIC REPORT

## 2.1. PLACE OF THE COMPANY IN THE MARKET

PJSC IDGC of the North-West operates in the territory of 7 constituent entities of the Russian Federation in the North-Western region and is the largest grid company in the regions where it operates.

The Company's main activity is the transmission of electricity. Pursuant to the decision of the Federal Tariff Service of the Russian Federation (Order No.191-E as of June 03, 2008), PJSC IDGC of the North-West is included in the register of natural monopolies carrying out the activities of electricity transmission under No. 47.1.116.

The Company's share in the electric energy transmission market, in general for the service area, is about 76%, including the volume of electricity transmitted through the grids of local grid operators - payment recipients.

The presence of currently operating local grid operators poses no significant risk for the Company. Most of the electricity delivered to consumers through distribution grids of other network organisations is also transmitted through PJSC IDGC of the North-West's high and medium voltage grids. The market share controlled by the Company has not changed considerably for the last 5 years.

# 76%

THE COMPANY'S SHARE IN THE ELECTRIC ENERGY TRANSMISSION MARKET, IN GENERAL FOR THE SERVICE AREA

COMPANY'S SHARE IN THE ELECTRICITY TRANSMISSION MARKET (BASED ON REVENUE)

